



## Associate Principal (m/f/d) for VICTORIAPARTNERS

VICTORIAPARTNERS is a leading independent investment banking boutique in the real estate sector in German speaking Europe. We are committed to delivering dedicated, best-in-class advice, analysis and financial services to our institutional clients including listed and non-listed property companies, private equity firms, asset and investment managers, institutional investors as well as selected family offices. Alongside our five business areas – M&A Advisory, Capital Markets Advisory, Institutional Capital & Funds Advisory, Corporate Advisory, as well as Capital Markets Research – VICTORIAPARTNERS assists its clients in structuring and executing strategic M&A transactions, equity and debt issuances at public markets, institutional fundraisings for non-listed vehicles as well as strategic and capital market related topics.

### Job description:

Directly working with our Partners, Managing Directors and/or Principals on complex public and private M&A, capital markets or institutional fund transactions, our Associate Principals play a central project (leadership) role in executing aforementioned transactions as well as communicating actively with our clients and business partners. VICTORIAPARTNERS is looking for highly motivated candidates for an Associate Principal role.

### Responsibilities include a wide variety of strengths and capabilities, but are not limited to:

- Acting as the day-to-day client point of contact on deals
- Creating and analysing financial models, helping manage transaction processes and assisting in structuring transactions
- Developing financial models, performing customised company valuation analysis and actively being involved in mergers and acquisitions (M&A) transactions and fixed income and equity issuances
- Organising and preparing presentations, which explain industry trends, assessing clients' situations to provide the necessary financial advice and recommending strategies to meet client goals
- Support in identifying and managing risks in the project context

- Coordinating teams of tax advisors, auditors, attorneys, real estate valuers, and bankers for various transactions; under supervision of Managing Directors/Principals, leading due diligence processes and actively participating in the negotiations of legal documentation, preparations of internal committee presentations and fundings
- Refining marketing/execution materials for maximum client impact
- Support in leading client negotiations, Q&A process and management interviews
- Reviewing and coordinating the analytic work of fellow junior bankers to move marketing/execution process forward
- Coordination, training and supervision of Associates and Interns

#### **Qualifications:**

- Minimum of 4 years experience in a (bulge bracket) investment bank or leading corporate finance boutique
- Strong academic record with Bachelor's degree, equivalent or above required
- Experience with buy-side and sell-side M&A, equity and debt financing transactions required
- Experience with due-diligence and transaction execution processes required
- Strong financial modelling skills (including stress testing) and experience of building/maintaining operating models required
- Experience of financial valuations with knowledge of DCF, LBO, merger modelling
- Ability to comfortably interact with clients in a professional manner
- Experience in training fellow junior bankers
- Excellent communication and presentation skills
- Ability to work well under pressure and tight deadlines
- Strong interpersonal skills, motivation level and strong attention to detail
- Personal integrity, strong team orientation and leadership qualities
- Excellent verbal and written German as well as English language skills required

#### **Contact Information**

We are looking forward to receiving your application - please send your documents (Cover letter, CV, References and Transcript of Records) to **Sarina Engelke** at VICTORIAPARTNERS Human Resources ([recruiting@victoriapartners.de](mailto:recruiting@victoriapartners.de))

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